



SCANIA

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INDUSTRIAL AND MARINE ENGINE NEWS

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Up, up and away!
Scania powered generating set being delivered to Table Mountain cable car station, South Africa. (see page 5)

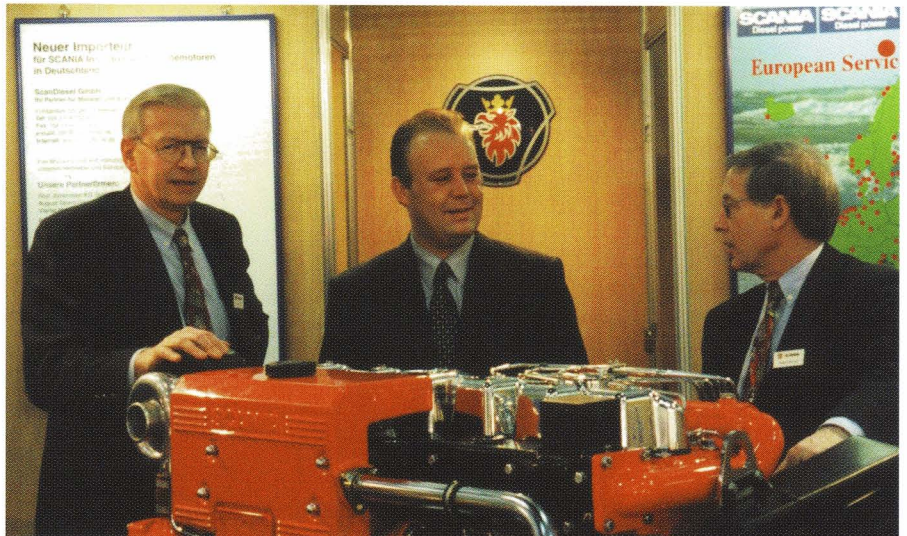


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Boot 2000

THE world's largest marine leisure boat exhibition, Boot 2000 in Dusseldorf, marked the debut for ScanDiesel as a new engine importer in Germany.

On show Scania's complete range of marine diesel engines for pleasure boats included the DI9 (483 hp), the DI12 (675 hp) and the 800 hp twin turbo version of the DI14.



Illustrated on the Scania Stand at Boot 2000, left to right: Hannu Tjäder, Scania Sales Manager; Egon Razenberger, Director of ScanDiesel; and Bengt Andersson, Export Sales Manager.

New importer for Germany



Left to right: Egon Razenberger, Director of ScanDiesel and Lennart Hjelte, Head of Industrial and Marine Engines, Scania.

SCANDIESEL, a newly established independent German importer, has been appointed to take over engine sales from Scania Deutschland.

Its sales and service staff have primarily been recruited from former agents to Scania Deutschland. This means that many of its staff are already well acquainted with Scania engines and the market.

Together with some 15 sub-agents already appointed by ScanDiesel, Scania Industrial and Marine Engines has

created a comprehensive, established sales and service network in Germany.

Managing Director, Egon Razenberger, is very enthusiastic about its future, saying that Scania has an excellent name in Germany.

"Scania engines are considered technically to be both extremely high quality and hard wearing," he says, adding, "In winning the trust of the market, we must maintain the highest possible levels of quality and technical expertise."